



GPS - The 3 Barriers to Success and How to Overcome Them

Hello, This is Andrew here from Growth and Profit Solutions.

I just really want to share with you about the three barriers to success that you will encounter on a daily, weekly, monthly and on-going basis.

These are...

Speed bumps - those things which get in the way and distract you from the things that you should be working on.

Traffic lights - those things that are slowing you down temporarily. You've got momentum and you're heading in the right direction, but suddenly something changes which brings you to a sudden stop. For example, a "hot" prospect suddenly stops returning your calls.

Diversions – these are major things which happen which require you to change direction and find an alternative way forward. This is like when you're driving along and find that the bridge is out, you must find another way around or across the river.

So, what is getting in the way of your success? And why?

Remember, we find frequently that it's what is urgent for other people's that trumps what is our important, and this is what you often need to deal with.

So, do the following:

1. Draw 4 columns on a piece of paper.
2. In the first column list all the barriers or obstacles you are encountering.
3. Provide a heading for each of the 3 remaining columns: Speed Bumps, Traffic Lights, Diversions.
4. Go down your list of barriers and obstacles and tick off which category they fall into.
5. Review your list and highlight the top 3 which, if you address, would have the greatest impact and benefit for you.
6. Develop 3 key actions for each item that will help to reduce it.
7. Implement!



If you found this useful, then come and join us in our Facebook group, the Growth and Profit Dojo for business owners and leaders looking to grow their business and you can find more useful tools, tips and techniques. Just [click here](#), and make sure you answer all 3 questions to get in!



Contact Details:

Andrew Cooke, Managing Director, Blue Sky GPS

Web: www.business-gps.com.au

eMail: andrew.cooke@business-gps.com.au

Tel: +61 (0)8 6102 0975

Mobile: +61 (0)401 842 673

Facebook: <https://www.facebook.com/andrew.cooke.522>

Twitter: @acookegps

LinkedIn: <http://www.linkedin.com/in/andrewcooke64>